

**AMERICAN CAMPING ASSOCIATION, INC.
D/B/A AMERICAN CAMP ASSOCIATION AND
AMERICAN CAMPING FOUNDATION, INC.**

Consolidated Financial Statements

TOGETHER WITH INDEPENDENT AUDITORS' REPORT

June 30, 2007 and 2006

Greenwalt Sponsel & Co., Inc.

We Deliver Peace of Mind

GS&CO Greenwalt Sponsel & Co., Inc.

Business & Financial Advisors

Certified Public Accountants

INDEPENDENT AUDITORS' REPORT

To the Boards of Directors of American Camping Association, Inc.
d/b/a American Camp Association and American Camping Foundation, Inc.:

We have audited the accompanying consolidated statements of financial position of American Camping Association, Inc. d/b/a American Camp Association and American Camping Foundation, Inc., as of June 30, 2007 and 2006, and the related consolidated statements of activities and cash flows for the years then ended. These financial statements are the responsibility of American Camping Association, Inc. d/b/a American Camp Association and American Camping Foundation, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of American Camping Association, Inc. d/b/a American Camp Association and American Camping Foundation, Inc. as of June 30, 2007 and 2006, and the changes in their net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States.

Greenwalt Sponsel & Co., Inc.

September 6, 2007

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Celebrating 60 Years of Serving Businesses and Our Community

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Consolidated Statements of Financial Position

June 30, 2007 and 2006

<u>ASSETS</u>		
	<u>2007</u>	<u>2006</u>
Assets		
Cash and cash equivalents (including designated cash of \$26,294 and \$24,089, for 2007 and 2006, respectively)	\$ 1,108,623	\$ 1,129,784
Accounts receivable, net of allowance of \$2,000 and \$5,000, for 2007 and 2006, respectively	70,733	139,277
Contributions receivable, net of allowance of \$55,100 and \$69,400, for 2007 and 2006, respectively	498,767	798,132
Interest receivable	8,499	9,235
Prepaid expenses	58,170	70,562
Inventory (Note 2)	15,673	156,138
Investments	3,457,944	3,007,031
Assets held in split interest agreements	216,222	210,943
Building and equipment, net	<u>728,187</u>	<u>640,897</u>
<i>Total assets</i>	<u><u>\$ 6,162,818</u></u>	<u><u>\$ 6,161,999</u></u>
<u>LIABILITIES AND NET ASSETS</u>		
Liabilities		
Accounts payable and accrued expenses	\$ 262,154	\$ 296,832
Payable to Sections	347,936	453,325
Taxes payable	17,901	608
Unearned dues	1,265,574	1,172,443
Escrow funds	26,194	26,646
Liability under split interest agreements	<u>155,765</u>	<u>152,559</u>
<i>Total liabilities</i>	<u>2,075,524</u>	<u>2,102,413</u>
Commitments (Note 9)		
Net Assets		
Unrestricted, including Board designated net assets of \$339,066 and \$282,148 for 2007 and 2006, respectively	995,730	745,865
Temporarily restricted	1,011,279	1,292,183
Permanently restricted	<u>2,080,285</u>	<u>2,021,538</u>
<i>Total net assets</i>	<u>4,087,294</u>	<u>4,059,586</u>
<i>Total liabilities and net assets</i>	<u><u>\$ 6,162,818</u></u>	<u><u>\$ 6,161,999</u></u>

See accompanying notes to financial statements.

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Consolidated Statement of Activities

For the Year Ended June 30, 2007

	2007			<u>Total</u>
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	
Revenues and Other Support				
Membership dues and camp fees	\$ 4,177,213	\$ -	\$ -	\$ 4,177,213
Conference and education	796,411	-	-	796,411
Publications revenue	462,933	-	-	462,933
Grants and contributions	147,322	393,063	58,747	599,132
Investment income	135,036	19,968	-	155,004
Royalties and commissions	130,361	-	-	130,361
Miscellaneous	43,633	-	-	43,633
	<u>5,892,909</u>	<u>413,031</u>	<u>58,747</u>	<u>6,364,687</u>
Net assets released from restrictions	<u>750,714</u>	<u>(750,714)</u>	<u>-</u>	<u>-</u>
	<u>6,643,623</u>	<u>(337,683)</u>	<u>58,747</u>	<u>6,364,687</u>
Expenses				
Distribution to Sections	2,248,426	-	-	2,248,426
Member and field services	418,889	-	-	418,889
Camp and youth development education	1,251,349	-	-	1,251,349
Education publications	609,957	-	-	609,957
Public services				
Standards program	436,105	-	-	436,105
Government relations	48,016	-	-	48,016
Public relations	323,375	-	-	323,375
Scholarships and grants	208,030	-	-	208,030
<i>Total program services</i>	<u>5,544,147</u>	<u>-</u>	<u>-</u>	<u>5,544,147</u>
Management and general				
General and administration	540,389	-	-	540,389
Governance	331,144	-	-	331,144
Fund development	173,202	-	-	173,202
	<u>6,588,882</u>	<u>-</u>	<u>-</u>	<u>6,588,882</u>
Change in Net Assets From Operations	54,741	(337,683)	58,747	(224,195)
Net unrealized/realized gains	<u>195,124</u>	<u>56,779</u>	<u>-</u>	<u>251,903</u>
Change in Net Assets	249,865	(280,904)	58,747	27,708
Net Assets, Beginning of Year	<u>745,865</u>	<u>1,292,183</u>	<u>2,021,538</u>	<u>4,059,586</u>
Net Assets, End of Year	<u>\$ 995,730</u>	<u>\$ 1,011,279</u>	<u>\$ 2,080,285</u>	<u>\$ 4,087,294</u>

See accompanying notes to financial statements.

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Consolidated Statement of Activities

For the Year Ended June 30, 2006

	2006			<u>Total</u>
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	
Revenues and Other Support				
Membership dues and camp fees	\$ 4,006,520	\$ -	\$ -	\$ 4,006,520
Conference and education	667,247	-	-	667,247
Publications revenue	598,223	-	-	598,223
Grants and contributions	466,362	1,075,266	71,170	1,612,798
Investment income	126,985	18,096	-	145,081
Royalties and commissions	177,444	-	-	177,444
Miscellaneous	78,169	-	-	78,169
	<u>6,120,950</u>	<u>1,093,362</u>	<u>71,170</u>	<u>7,285,482</u>
Net assets released from restrictions	490,627	(490,627)	-	-
	<u>6,611,577</u>	<u>602,735</u>	<u>71,170</u>	<u>7,285,482</u>
Expenses				
Distribution to Sections	2,174,042	-	-	2,174,042
Member and field services	361,782	-	-	361,782
Camp and youth development education	1,187,800	-	-	1,187,800
Education publications	845,442	-	-	845,442
Public services				
Standards program	455,324	-	-	455,324
Government relations	52,703	-	-	52,703
Public relations	542,243	-	-	542,243
Scholarships and grants	313,227	-	-	313,227
<i>Total program services</i>	<u>5,932,563</u>	<u>-</u>	<u>-</u>	<u>5,932,563</u>
Management and general				
General and administration	644,493	-	-	644,493
Governance	319,690	-	-	319,690
Fund development	212,612	-	-	212,612
	<u>7,109,358</u>	<u>-</u>	<u>-</u>	<u>7,109,358</u>
Change in Net Assets From Operations	(497,781)	602,735	71,170	176,124
Net unrealized/realized gains	21,278	5,845	-	27,123
Change in Net Assets	(476,503)	608,580	71,170	203,247
Net Assets, Beginning of Year	<u>1,222,368</u>	<u>683,603</u>	<u>1,950,368</u>	<u>3,856,339</u>
Net Assets, End of Year	<u>\$ 745,865</u>	<u>\$ 1,292,183</u>	<u>\$ 2,021,538</u>	<u>\$ 4,059,586</u>

See accompanying notes to financial statements.

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Consolidated Statements of Cash Flows

For the Years Ended June 30, 2007 and 2006

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INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

	<u>2007</u>	<u>2006</u>
Operating Activities		
Cash received from members, grantors and others	\$ 6,606,245	\$ 6,700,517
Cash paid to Sections, suppliers and employees	(6,411,270)	(6,695,923)
Investment income received	155,740	143,498
Income taxes paid	(85,924)	-
	<u>264,791</u>	<u>148,092</u>
<i>Net cash provided by operating activities</i>		
	<u>264,791</u>	<u>148,092</u>
Investing Activities		
Purchase of property and equipment	(145,689)	(37,516)
Proceeds from sale of property and equipment	-	200
Purchase of investments	(863,059)	(873,680)
Maturities and sales of investments	664,049	1,299,168
	<u>(344,699)</u>	<u>388,172</u>
<i>Net cash provided by (used in) investing activities</i>		
	<u>(344,699)</u>	<u>388,172</u>
Financing Activity		
Proceeds from contributions restricted for permanent endowment	58,747	71,170
	<u>58,747</u>	<u>71,170</u>
Increase (Decrease) in Cash and Cash Equivalents	(21,161)	607,434
Cash and Cash Equivalents, Beginning of Year	<u>1,129,784</u>	<u>522,350</u>
Cash and Cash Equivalents, End of Year	<u>\$ 1,108,623</u>	<u>\$ 1,129,784</u>

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Consolidated Statements of Cash Flows, Continued

For the Years Ended June 30, 2007 and 2006

Page 2 of 2

**RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH
FROM OPERATING ACTIVITIES**

	<u>2007</u>	<u>2006</u>
Change in Net Assets	<u>\$ 27,708</u>	<u>\$ 203,247</u>
Adjustments to Reconcile Change in Net Assets to Net Cash From Operating Activities		
Depreciation and amortization	58,399	78,917
Realized gain on sale of investments	-	(34,339)
Unrealized (gain) loss on investments	(251,903)	7,216
Gain on sale of property and equipment	-	(200)
Contributions restricted for permanent endowment	(58,747)	(71,170)
Increase (decrease) in value of split interest agreement	(2,073)	(2,747)
<i>(Increase) decrease in operating assets:</i>		
Accounts receivable	68,544	(8,495)
Contributions receivable	299,365	(418,257)
Interest receivable	736	(1,583)
Prepaid expenses	12,392	15,486
Inventory	140,465	135,881
<i>Increase (decrease) in operating liabilities:</i>		
Accounts payable and accrued expenses	(34,678)	82,045
Payable to Sections	(105,389)	98,979
Taxes payable	17,293	5,661
Unearned dues	93,131	52,916
Escrow funds	(452)	4,535
 <i>Total adjustments</i>	 <u>237,083</u>	 <u>(55,155)</u>
 Net Cash From Operating Activities	 <u><u>\$ 264,791</u></u>	 <u><u>\$ 148,092</u></u>

AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION AND AMERICAN CAMPING FOUNDATION, INC.

Notes to Consolidated Financial Statements

June 30, 2007 and 2006

1. NATURE OF OPERATIONS

The American Camping Association, Inc. d/b/a American Camp Association (Association) was incorporated as a not-for-profit organization in September 1960 under the laws of the State of Indiana. The Association is a community of camp professionals who, for nearly 100 years, have joined together to share their knowledge and experience and to ensure the quality of camp and youth development programs. The Association is committed to unparalleled quality learning experiences and to helping its members, camps and the public.

The American Camping Foundation, Inc. (Foundation) was incorporated as a not-for-profit organization in June 1990 under the laws of the State of Indiana. The Foundation was organized to raise funds for the support of the Association and currently administers an endowment whose income is used solely for the Association's benefit. The directors of the Foundation also serve in an advisory capacity to the Association in all financial areas.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of the revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Principles of Consolidation

The consolidated financial statements include the accounts of the American Camping Association, Inc. and American Camping Foundation, Inc. (together referred to as the "Organization"). All material interorganization accounts and transactions have been eliminated in consolidation.

Cash and Cash Equivalents

The Organization considers all liquid investments with original maturities of three months or less to be cash equivalents. At June 30, 2007 and 2006, cash equivalents consisted of cash, money markets accounts and treasury bills. The Organization has maintained cash balances in excess of Federal Deposit Insurance Corporation insured limits from time to time during the year and at June 30, 2007.

Accounts Receivable and Credit Policies

Accounts receivable are stated at the amount billed to members. The Association provides an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Accounts receivable are ordinarily due 30 days after the issuance of the invoice. Accounts over 60 days are considered delinquent and anything over 90 days are sent to a third party collection agency. Delinquent receivables are written off based on individual credit evaluation and specific circumstances of the member.

Inventory

Inventory consists of office supplies and is stated at the lower of cost or market. Cost is determined on the first-in, first out (FIFO) method.

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Notes to Consolidated Financial Statements

June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Inventory, Continued

During 2006, the Association entered into a publishing agreement with Healthy Learning and transitioned the distribution and fulfillment of the Association's bookstore products to Healthy Learning. In less than eighteen months Healthy Learning published and updated over fifty products. In 2007, the Association wrote off the remaining outdated inventory.

Investments

Investments are carried at fair value. Realized and unrealized gains and losses are reflected in the statements of activities.

Building and Equipment

Expenditures for building and equipment and items which substantially increase the useful lives of the existing assets are capitalized at cost. The Association provides for depreciation on the straight-line method at rates designed to depreciate the costs of assets over estimated useful lives as follow:

	Years
Building	5-50
Furniture and equipment	5-10
Computer equipment	3-7

Depreciation and amortization expense was \$58,399 and \$78,917 for the years ended June 30, 2007 and 2006, respectively.

Deferred Revenue and Revenue Recognition

Income from membership dues and camp fees is collected annually for services performed throughout the year. Revenues are recognized on a straight-line basis throughout the year.

Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulation that limits their use are reported as temporarily restricted revenue and net assets. When a donor stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Gifts having donor stipulations which are satisfied in the period the gift is received are reported as unrestricted revenue and net assets.

Gifts of land, buildings, equipment and other long-lived assets are reported as unrestricted revenue and net assets unless explicit donor stipulations specify how such assets must be used, in which case the gifts are reported as temporarily or permanently restricted revenue and net assets. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of temporarily restricted net assets as unrestricted net assets are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value.

Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Notes to Consolidated Financial Statements

June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

Income Attributable to Restricted Net Assets

The classification of the permanent endowment historical gift value and the related appreciation or depreciation on the investment thereon will be governed by the donor's explicit or implicit restrictions. When the governing documents are silent, the appreciation related to each specific endowment will follow the donor's income usage restriction. That is, gains will be unrestricted if the donor's income usage restriction is unrestricted. Net losses or depreciation on investments held in permanent endowments will first reduce the income from that endowment fund earned in prior periods and held in temporarily restricted net assets where the restrictions have not been met. Any loss in excess of those amounts will be recorded as a decrease in unrestricted net assets. Subsequent recovery of investment market value will reduce previously accrued deficits, with unrestricted amounts reinstated first.

Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are those whose use by the Organization has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the Organization in perpetuity.

Income Taxes

The Association and Foundation are exempt from federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code. Neither organization is considered to be a private foundation. The Association does pay income tax on unrelated business income.

Expense Allocation

Expenses have been classified as program services, management and general, and fund development based on the actual direct expenditures and cost allocations based upon actual time and expense studies.

Advertising

The Organization incurred \$18,207 and \$48,891 in advertising expense which is included in the expenses in the statement of activities in the years ended June 30, 2007 and 2006, respectively. These costs were expensed as incurred.

3. DESIGNATED CASH

Designated cash balances consist of the following:

	<u>2007</u>	<u>2006</u>
Net payments made by Sections for funding of the deductible on the Association's liability insurance in the event of a claim	<u>\$ 26,294</u>	<u>\$ 24,089</u>

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Notes to Consolidated Financial Statements

June 30, 2007 and 2006

4. CONTRIBUTIONS RECEIVABLE

Contributions receivable consisted of the following:

	<u>2007</u>	<u>2006</u>
Due within one year	\$ 244,300	\$ 400,911
Due in one to five years	337,073	519,764
	<u>581,373</u>	<u>920,675</u>
Less:		
Allowance for uncollectible contributions	(55,100)	(69,400)
Unamortized discount	(27,506)	(53,143)
	<u>\$ 498,767</u>	<u>\$ 798,132</u>

Contributions receivable are restricted for: CAMPAign '07 Honor our Past, Assure Our Future and the Kennebec Campership Fund. Discount rates ranged from 5.13% to 3.06% for 2007 and 2006. All contributions receivable are classified as temporarily restricted net assets.

5. INVESTMENTS

Information about the Association and the Foundation's investments is as follows:

	<u>2007</u>		<u>2006</u>	
	<u>Cost</u>	<u>Market</u>	<u>Cost</u>	<u>Market</u>
CDs	\$ 700,000	\$ 700,000	\$ 500,000	\$ 500,000
U.S. Government obligations	941,433	924,140	941,433	913,791
U.S. Treasury securities	-	-	49,950	49,438
Mutual funds	1,049,858	1,633,902	986,799	1,329,989
Bonds	206,132	199,902	220,231	213,813
	<u>\$ 2,897,423</u>	<u>\$ 3,457,944</u>	<u>\$ 2,698,413</u>	<u>\$ 3,007,031</u>

The following schedule summarizes the investment return and its classification in the statements of activities for the years ended June 30:

	<u>2007</u>	<u>2006</u>
Dividends and interest (net of expenses of \$1,893 and \$1,685 in 2007 and 2006, respectively)	\$ 155,004	\$ 145,081
Net realized gain on investments	-	34,339
Net unrealized gain (loss) on investments	251,903	(7,216)
	<u>\$ 406,907</u>	<u>\$ 172,204</u>

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
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Notes to Consolidated Financial Statements

June 30, 2007 and 2006

6. BUILDING AND EQUIPMENT

The Organization's building and equipment are as follows:

	<u>2007</u>	<u>2006</u>
Building	\$ 1,069,724	\$ 1,069,724
Furniture and equipment	268,797	258,720
Computer equipment	1,109,089	1,109,089
Technology hardware and software not yet in service (Note 15)	135,612	-
	<u>2,583,222</u>	<u>2,437,533</u>
Accumulated depreciation and amortization	<u>(1,855,035)</u>	<u>(1,796,636)</u>
	<u>728,187</u>	<u>\$ 640,897</u>

7. SPLIT INTEREST AGREEMENTS

The Foundation is the recipient of contributions to several split interest agreements.

- A charitable remainder unitrust was established in 1992 with an original value of approximately \$175,000 and a 5% payout. Two-thirds of the remainder will revert to the Foundation and one-third to another charity.
- A charitable remainder unitrust with an original value of approximately \$40,000 and a 5% payout was created in 1998. All remaining assets revert to the Foundation.
- A gift annuity of \$25,000 was purchased in 1996. It has a 6.5% payout.

All assets are valued at fair value, and the fair value of assets held in trust at June 30, 2007 and 2006 was \$216,222 and \$210,943, respectively.

The present value of the estimated future payments is calculated using a discount rate of 7.06% and applicable mortality tables. At June 30, 2007 and 2006, the associated liabilities were \$155,765 and \$152,559, respectively.

8. LINE OF CREDIT

The Association has a \$500,000 line of credit due and payable on demand. At June 30, 2007 and 2006, there was no outstanding balance. The line is collateralized by substantially all of the Association's assets. Interest varies with the one month LIBOR rate plus 2.5%, which was 7.03% on June 30, 2007, and is payable monthly.

9. LEASES

The Association leases various office equipment under noncancelable operating lease arrangements. These leases have expiration dates through 2009. Rental expense for these leases included in the statements of activities for the years ended June 30, 2007 and 2006 was \$18,756 and \$25,068, respectively.

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Notes to Consolidated Financial Statements

June 30, 2007 and 2006

9. LEASES, CONTINUED

Minimum rental payments required under the operating leases, which have remaining terms in excess of one year as of June 30, 2007, are as follows:

2008	\$	18,756
2009		<u>10,944</u>
	\$	<u>29,700</u>

The Association also leases the land upon which the national administrative headquarters is located. This lease expires March 31, 2036 and is renewable upon the written agreement of both parties. In lieu of cash rent paid to the lessor, the Association pays the annual costs of maintenance and upkeep for the leased premises.

10. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or period:

	<u>2007</u>	<u>2006</u>
Scholarships	\$ 521,548	\$ 318,320
Fundraising expenses	15,025	10,229
Research	328,631	662,900
Repositioning initiative	143,775	298,434
Other	<u>2,300</u>	<u>2,300</u>
	<u>\$ 1,011,279</u>	<u>\$ 1,292,183</u>

11. PERMANENTLY RESTRICTED NET ASSETS

Income from the following permanently restricted net assets is expendable to support:

	<u>2007</u>	<u>2006</u>
Scholarships	\$ 425,896	\$ 400,631
Fundraising expenses	51,000	50,000
Any activity of the Organization	<u>1,603,389</u>	<u>1,570,907</u>
	<u>\$ 2,080,285</u>	<u>\$ 2,021,538</u>

The Foundation's Board has designated that a portion of unrestricted net assets, which represents investment return from the endowment in excess of the amount authorized to support the current operations, is to be reinvested as quasi endowment. The Board-designated quasi endowment is \$339,066 and \$282,148 for 2007 and 2006, respectively.

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Notes to Consolidated Financial Statements

June 30, 2007 and 2006

12. NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	<u>2007</u>	<u>2006</u>
Purpose restrictions accomplished -		
Scholarships	\$ 207,631	\$ 311,866
Research	312,900	-
Repositioning initiative	226,637	173,129
Other	3,546	5,632
	<u>\$ 750,714</u>	<u>\$ 490,627</u>

13. RETIREMENT PLAN

The Association has a defined-contribution retirement plan. Contributions to the plan are made for all employees, 21 years of age or older, with at least three months of service. The Association is required to make contributions equal to eight percent of the employee's annual salary when the employee contribution is equal to at least five percent. The retirement plan contribution totaled \$102,024 in 2007 and \$119,777 in 2006.

14. RELATED PARTIES

The American Camping Association, Inc. is a national association with twenty-four locally chartered Sections, some of which are incorporated. Because each Section is a legal entity with its own board of directors, their activities are reported separately and are not included in these financial statements. All membership dues and camp fees are collected by national headquarters. The distribution to Sections includes an allocated share of membership dues and camp fees.

The American Camping Association, Inc. has filed for a group exemption from federal income tax under Section 501(c)(3). Twenty of the Sections are included under the group exemption. The other four Sections have applied and received their own exempt status.

15. COMMITMENT

During the year ended June 30, 2007, the Association contracted with a software development company to purchase Association Management Software, providing one central, national database easily accessible by all 25 American Camp Association offices via the internet. The costs incurred as of June 30, 2007 were \$96,678. The estimated cost to complete the project is \$436,492.

In fiscal year 2008, the Association will retire the old Association Management Software system once the new system is placed in service. The old system has a historical cost of \$990,084 and net book value of \$3,369 at June 30, 2007.

GS&CO Greenwalt Sponsel & Co., Inc.

Business & Financial Advisors

Certified Public Accountants

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To the Boards of Directors of American Camping Association, Inc.
d/b/a American Camp Association and American Camping Foundation, Inc.:

Our audits of the June 30, 2007 and 2006 financial statements were conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. Our report on the basic consolidated financial statements appears on page 1. The supplementary information shown in Exhibits I through V is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information for the years ended June 30, 2007 and 2006 has been subjected to the same auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Greenwalt Sponsel & Co., Inc.

September 6, 2007

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**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

*Consolidating Statement of Financial Position
June 30, 2007*

*Exhibit I
Page 1 of 2*

	<u>American Camp Association</u>	<u>American Camping Foundation</u>	<u>Eliminations</u>	<u>Total</u>
<u>ASSETS</u>				
Cash and cash equivalents	\$ 1,033,441	\$ 75,182	\$ -	\$ 1,108,623
Accounts receivable, net of allowance	70,733	-	-	70,733
Contributions receivable, net of allowance	498,767	-	-	498,767
Interest receivable	8,499	-	-	8,499
Prepaid expenses	58,170	-	-	58,170
Inventory	15,673	-	-	15,673
Investments	799,624	2,658,320	-	3,457,944
Assets held in split interest agreements	-	216,222	-	216,222
Building and equipment, net	728,187	-	-	728,187
	<u>728,187</u>	<u>-</u>	<u>-</u>	<u>728,187</u>
<i>Total assets</i>	<u><u>\$ 3,213,094</u></u>	<u><u>\$ 2,949,724</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 6,162,818</u></u>
<u>LIABILITIES AND NET ASSETS</u>				
Liabilities				
Accounts payable and accrued expenses	\$ 262,154	\$ -	\$ -	\$ 262,154
Payable to Sections	347,936	-	-	347,936
Taxes payable	17,901	-	-	17,901
Unearned dues	1,265,574	-	-	1,265,574
Escrow funds	26,194	-	-	26,194
Liability under split interest agreements	-	155,765	-	155,765
	<u>-</u>	<u>155,765</u>	<u>-</u>	<u>155,765</u>
<i>Total liabilities</i>	<u>1,919,759</u>	<u>155,765</u>	<u>-</u>	<u>2,075,524</u>
Net Assets				
Unrestricted, including Foundation Board designated assets of \$339,066	412,412	583,318	-	995,730
Temporarily restricted	880,923	130,356	-	1,011,279
Permanently restricted	-	2,080,285	-	2,080,285
	<u>-</u>	<u>2,080,285</u>	<u>-</u>	<u>2,080,285</u>
<i>Total net assets</i>	<u>1,293,335</u>	<u>2,793,959</u>	<u>-</u>	<u>4,087,294</u>
	<u>1,293,335</u>	<u>2,793,959</u>	<u>-</u>	<u>4,087,294</u>
<i>Total liabilities and net assets</i>	<u><u>\$ 3,213,094</u></u>	<u><u>\$ 2,949,724</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 6,162,818</u></u>

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

*Consolidating Statement of Financial Position
June 30, 2006*

*Exhibit I
Page 2 of 2*

	<u>American Camp Association</u>	<u>American Camping Foundation</u>	<u>Eliminations</u>	<u>Total</u>
<u>ASSETS</u>				
Cash and cash equivalents	\$ 1,064,786	\$ 64,998	\$ -	\$ 1,129,784
Accounts receivable, net of allowance	245,709	-	(106,432)	139,277
Contributions receivable, net of allowance	798,132	-	-	798,132
Interest receivable	9,235	-	-	9,235
Prepaid expenses	70,562	-	-	70,562
Inventory	156,138	-	-	156,138
Investments	587,113	2,419,918	-	3,007,031
Assets held in split interest agreements	-	210,943	-	210,943
Building and equipment, net	640,897	-	-	640,897
	<u>640,897</u>	<u>-</u>	<u>-</u>	<u>640,897</u>
<i>Total assets</i>	<u><u>\$ 3,572,572</u></u>	<u><u>\$ 2,695,859</u></u>	<u><u>\$ (106,432)</u></u>	<u><u>\$ 6,161,999</u></u>
<u>LIABILITIES AND NET ASSETS</u>				
Liabilities				
Accounts payable and accrued expenses	\$ 296,832	\$ 106,432	\$ (106,432)	\$ 296,832
Payable to Sections	453,325	-	-	453,325
Taxes payable	608	-	-	608
Unearned dues	1,172,443	-	-	1,172,443
Escrow funds	26,646	-	-	26,646
Liability under split interest agreements	-	152,559	-	152,559
	<u>-</u>	<u>152,559</u>	<u>-</u>	<u>152,559</u>
<i>Total liabilities</i>	<u>1,949,854</u>	<u>258,991</u>	<u>(106,432)</u>	<u>2,102,413</u>
Net Assets				
Unrestricted, including Foundation Board designated assets of \$282,148	398,190	347,675	-	745,865
Temporarily restricted	1,224,528	67,655	-	1,292,183
Permanently restricted	-	2,021,538	-	2,021,538
	<u>-</u>	<u>2,021,538</u>	<u>-</u>	<u>2,021,538</u>
<i>Total net assets</i>	<u>1,622,718</u>	<u>2,436,868</u>	<u>-</u>	<u>4,059,586</u>
	<u>1,622,718</u>	<u>2,436,868</u>	<u>-</u>	<u>4,059,586</u>
<i>Total liabilities and net assets</i>	<u><u>\$ 3,572,572</u></u>	<u><u>\$ 2,695,859</u></u>	<u><u>\$ (106,432)</u></u>	<u><u>\$ 6,161,999</u></u>

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

Consolidating Statement of Activities
For the Year Ended June 30, 2007

Exhibit II
Page 1 of 2

	AMERICAN CAMP ASSOCIATION			AMERICAN CAMPING FOUNDATION					2007 Consolidated
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Eliminations	
Revenues and Other Support									
Membership dues and camp fees	\$ 4,177,213	\$ -	\$ 4,177,213	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,177,213
Conference and education	796,411	-	796,411	-	-	-	-	-	796,411
Publications revenue	462,933	-	462,933	-	-	-	-	-	462,933
Grants and contributions	155,168	393,063	548,231	-	-	58,747	58,747	(7,846)	599,132
Investment income	63,797	-	63,797	71,239	19,968	-	91,207	-	155,004
Royalties and commissions	130,361	-	130,361	-	-	-	-	-	130,361
Miscellaneous	43,633	-	43,633	-	-	-	-	-	43,633
	<u>5,829,516</u>	<u>393,063</u>	<u>6,222,579</u>	<u>71,239</u>	<u>19,968</u>	<u>58,747</u>	<u>149,954</u>	<u>(7,846)</u>	<u>6,364,687</u>
Net assets released from restrictions	736,668	(736,668)	-	14,046	(14,046)	-	-	-	-
	<u>6,566,184</u>	<u>(343,605)</u>	<u>6,222,579</u>	<u>85,285</u>	<u>5,922</u>	<u>58,747</u>	<u>149,954</u>	<u>(7,846)</u>	<u>6,364,687</u>
Expenses									
Distribution to sections	2,248,426	-	2,248,426	-	-	-	-	-	2,248,426
Member and field services	418,889	-	418,889	-	-	-	-	-	418,889
Camp and youth development education	1,251,349	-	1,251,349	-	-	-	-	-	1,251,349
Educational publications	609,957	-	609,957	-	-	-	-	-	609,957
Public services									
Standards program	436,105	-	436,105	-	-	-	-	-	436,105
Government relations	48,016	-	48,016	-	-	-	-	-	48,016
Public relations	323,375	-	323,375	-	-	-	-	-	323,375
Scholarships and grants	197,131	-	197,131	18,745	-	-	18,745	(7,846)	208,030
<i>Total program services</i>	<u>5,533,248</u>	<u>-</u>	<u>5,533,248</u>	<u>18,745</u>	<u>-</u>	<u>-</u>	<u>18,745</u>	<u>(7,846)</u>	<u>5,544,147</u>
Management and general									
General and administration	523,633	-	523,633	16,756	-	-	16,756	-	540,389
Governance	331,144	-	331,144	-	-	-	-	-	331,144
Fund development	173,202	-	173,202	-	-	-	-	-	173,202
	<u>6,561,227</u>	<u>-</u>	<u>6,561,227</u>	<u>35,501</u>	<u>-</u>	<u>-</u>	<u>35,501</u>	<u>(7,846)</u>	<u>6,588,882</u>
Change in Net Assets From Operations	4,957	(343,605)	(338,648)	49,784	5,922	58,747	114,453	-	(224,195)
Net unrealized/realized gains	9,265	-	9,265	185,859	56,779	-	242,638	-	251,903
Change in Net Assets	14,222	(343,605)	(329,383)	235,643	62,701	58,747	357,091	-	27,708
Net Assets, Beginning of Year	398,190	1,224,528	1,622,718	347,675	67,655	2,021,538	2,436,868	-	4,059,586
Net Assets, End of Year	<u>\$ 412,412</u>	<u>\$ 880,923</u>	<u>\$ 1,293,335</u>	<u>\$ 583,318</u>	<u>\$ 130,356</u>	<u>\$ 2,080,285</u>	<u>\$ 2,793,959</u>	<u>\$ -</u>	<u>\$ 4,087,294</u>

See independent auditors' report on supplementary information.

**AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.**

*Consolidating Statement of Activities
For the Year Ended June 30, 2006*

*Exhibit II
Page 2 of 2*

	AMERICAN CAMP ASSOCIATION			AMERICAN CAMPING FOUNDATION					2006 Consolidated
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Eliminations	
Revenues and Other Support									
Membership dues and camp fees	\$ 4,006,520	\$ -	\$ 4,006,520	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,006,520
Conference and education	667,247	-	667,247	-	-	-	-	-	667,247
Publications revenue	598,223	-	598,223	-	-	-	-	-	598,223
Grants and contributions	675,794	1,075,266	1,751,060	-	-	71,170	71,170	(209,432)	1,612,798
Investment income	58,507	-	58,507	68,478	18,096	-	86,574	-	145,081
Royalties and commissions	177,444	-	177,444	-	-	-	-	-	177,444
Miscellaneous	78,169	-	78,169	-	-	-	-	-	78,169
	<u>6,261,904</u>	<u>1,075,266</u>	<u>7,337,170</u>	<u>68,478</u>	<u>18,096</u>	<u>71,170</u>	<u>157,744</u>	<u>(209,432)</u>	<u>7,285,482</u>
Net assets released from restrictions	480,995	(480,995)	-	9,632	(9,632)	-	-	-	-
	<u>6,742,899</u>	<u>594,271</u>	<u>7,337,170</u>	<u>78,110</u>	<u>8,464</u>	<u>71,170</u>	<u>157,744</u>	<u>(209,432)</u>	<u>7,285,482</u>
Expenses									
Distribution to sections	2,174,042	-	2,174,042	-	-	-	-	-	2,174,042
Member and field services	361,782	-	361,782	-	-	-	-	-	361,782
Camp and youth development education	1,187,800	-	1,187,800	-	-	-	-	-	1,187,800
Educational publications	845,442	-	845,442	-	-	-	-	-	845,442
Public services									
Standards program	455,324	-	455,324	-	-	-	-	-	455,324
Government relations	52,703	-	52,703	-	-	-	-	-	52,703
Public relations	542,243	-	542,243	-	-	-	-	-	542,243
Scholarships and grants	307,865	-	307,865	214,794	-	-	214,794	(209,432)	313,227
<i>Total program services</i>	<u>5,927,201</u>	<u>-</u>	<u>5,927,201</u>	<u>214,794</u>	<u>-</u>	<u>-</u>	<u>214,794</u>	<u>(209,432)</u>	<u>5,932,563</u>
Management and general									
General and administration	629,930	-	629,930	14,563	-	-	14,563	-	644,493
Governance	319,690	-	319,690	-	-	-	-	-	319,690
Fund development	212,612	-	212,612	-	-	-	-	-	212,612
	<u>7,089,433</u>	<u>-</u>	<u>7,089,433</u>	<u>229,357</u>	<u>-</u>	<u>-</u>	<u>229,357</u>	<u>(209,432)</u>	<u>7,109,358</u>
Change in Net Assets From Operations	(346,534)	594,271	247,737	(151,247)	8,464	71,170	(71,613)	-	176,124
Net unrealized/realized gains	1,044	-	1,044	20,234	5,845	-	26,079	-	27,123
Change in Net Assets	(345,490)	594,271	248,781	(131,013)	14,309	71,170	(45,534)	-	203,247
Net Assets, Beginning of Year	743,680	630,257	1,373,937	478,688	53,346	1,950,368	2,482,402	-	3,856,339
Net Assets, End of Year	<u>\$ 398,190</u>	<u>\$ 1,224,528</u>	<u>\$ 1,622,718</u>	<u>\$ 347,675</u>	<u>\$ 67,655</u>	<u>\$ 2,021,538</u>	<u>\$ 2,436,868</u>	<u>\$ -</u>	<u>\$ 4,059,586</u>

See independent auditors' report on supplementary information.

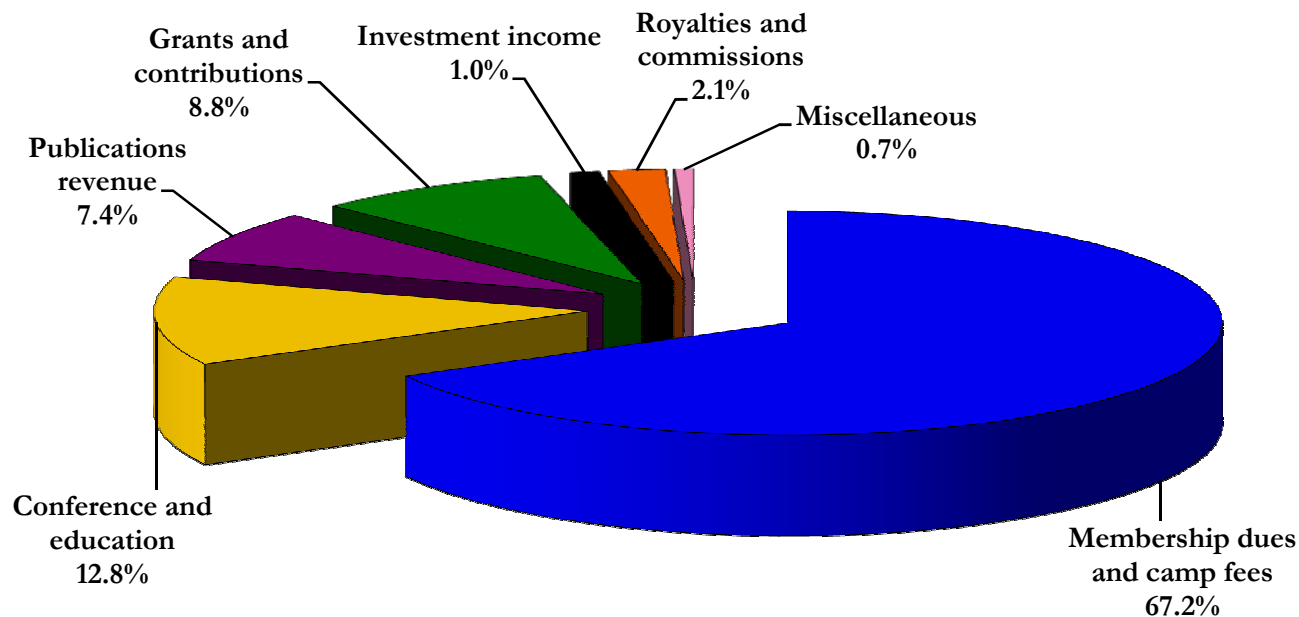
AMERICAN CAMPING ASSOCIATION, INC. D/B/A AMERICAN CAMP ASSOCIATION
AND AMERICAN CAMPING FOUNDATION, INC.

Consolidating Statement of Functional Expenses
For the Year Ended June 30, 2007

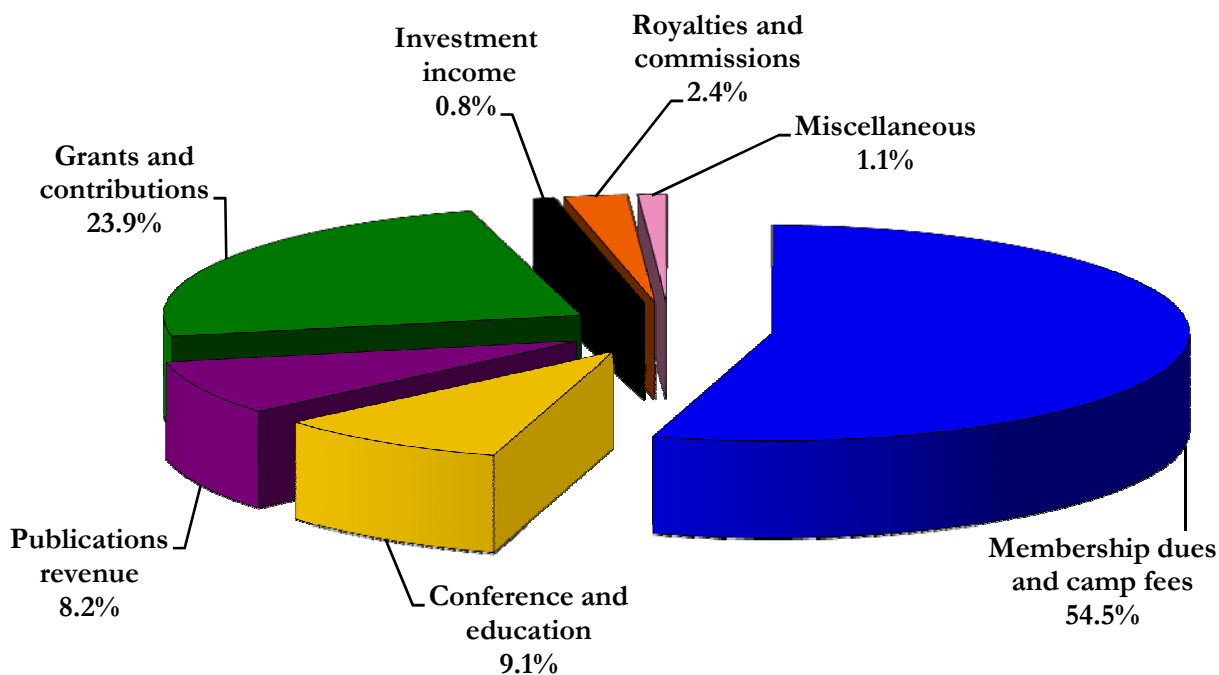
Exhibit III

	Association												Foundation			2007 Combined Total	2006 Combined Total
	Distribution to Sections	Membership and Field Services	Camp and Youth Development Education	Educational Publications	Standards Program	Government Relations	Public Relations	Scholarships and Grants	General and Administration	Governance	Fund Development	Total	Scholarships and Grants	General and Administration	Total		
Grants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 197,068	\$ -	\$ -	\$ -	\$ 197,068	\$ 18,745	\$ -	\$ 18,745	\$ 215,813	\$ 532,759
Cost of sales	-	3,099	-	142,946	2,436	-	-	-	-	-	-	148,481	-	-	-	148,481	242,397
Distribution to Sections	2,248,426	-	-	-	-	-	-	-	-	-	-	2,248,426	-	-	-	2,248,426	2,174,042
Salaries	-	273,970	591,086	183,722	311,070	25,548	237,661	-	344,627	194,737	139,289	2,301,710	-	3,152	3,152	2,304,862	2,337,836
Audit, legal and consulting fees	-	7,782	2,847	2,431	11,123	1,205	-	-	11,444	26,384	-	63,216	-	6,100	6,100	69,316	200,405
Consultants	-	5,002	132,588	5,007	1,000	-	32,497	-	23,046	450	-	199,590	-	6,044	6,044	205,634	235,681
Supplies	-	7,586	12,055	844	4,428	10,000	1,972	-	13,269	2,214	1,692	54,060	-	-	-	54,060	58,761
Phone and fax	-	2,141	4,664	1,254	3,385	123	2,311	-	3,752	2,646	962	21,238	-	-	-	21,238	24,109
Postage and shipping	-	17,408	24,604	33,735	7,658	1	3,851	15	18,995	3,580	3,026	112,873	-	1	1	112,874	216,040
Occupancy	-	5,412	8,820	3,444	5,976	360	4,272	-	7,019	2,388	1,452	39,143	-	-	-	39,143	39,554
Office equipment expense	-	21	21	-	-	-	1,150	-	22,100	116	1,295	24,703	-	-	-	24,703	54,531
Printing and copies	-	15,286	67,138	116,742	10,849	164	1,397	30	930	4,778	3,222	220,536	-	3	3	220,539	334,892
Travel and meetings	-	36,534	77,452	2,512	28,450	-	9,573	18	12,772	83,213	4,532	255,056	-	696	696	255,752	277,098
Conference and program expenses	-	26,268	286,122	-	13,566	2,801	54	-	-	4,192	4,639	337,642	-	419	419	338,061	320,954
Interest and finance expense	-	6,886	12,955	4,265	24,378	-	5	-	4,340	-	9,365	62,194	-	-	-	62,194	50,363
Depreciation and amortization	-	8,771	13,124	6,596	8,182	687	8,171	-	6,946	3,539	2,383	58,399	-	-	-	58,399	78,917
Legislative and lobbying	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance	-	-	3,995	-	-	-	-	-	38,979	-	-	42,974	-	311	311	43,285	44,217
Taxes and fees	-	-	-	103,207	-	-	-	-	10	-	-	103,217	-	30	30	103,247	608
Dues and subscriptions	-	743	4,055	265	-	7,127	3,930	-	14,081	807	540	31,548	-	-	-	31,548	27,243
Promotion expense	-	771	9,060	2,184	-	-	16,214	-	-	-	635	28,864	-	-	-	28,864	60,784
Miscellaneous	-	1,209	763	803	3,604	-	317	-	1,323	2,100	170	10,289	-	-	-	10,289	7,599
	2,248,426	418,889	1,251,349	609,957	436,105	48,016	323,375	197,131	523,633	331,144	173,202	6,561,227	18,745	16,756	35,501	6,596,728	7,318,790
Eliminations	-	-	-	-	-	-	-	-	-	-	-	-	(7,846)	-	(7,846)	(7,846)	(209,432)
<i>Total Expenses Before Allocation</i>	2,248,426	418,889	1,251,349	609,957	436,105	48,016	323,375	197,131	523,633	331,144	173,202	6,561,227	10,899	16,756	27,655	6,588,882	\$ 7,109,358
<i>G&A Expenses Allocated in Support of Programs</i>	-	67,284	109,908	42,960	74,580	4,476	53,256	-	(400,344)	29,832	18,048	-	-	-	-	-	-
<i>Total Expenses After Allocation</i>	\$ 2,248,426	\$ 486,173	\$ 1,361,257	\$ 652,917	\$ 510,685	\$ 52,492	\$ 376,631	\$ 197,131	\$ 123,289	\$ 360,976	\$ 191,250	\$ 6,561,227	\$ 10,899	\$ 16,756	\$ 27,655	\$ 6,588,882	
<i>2006 totals</i>	\$ 2,174,042	\$ 361,782	\$ 1,187,800	\$ 845,442	\$ 455,324	\$ 52,703	\$ 542,243	\$ 307,865	\$ 629,930	\$ 319,690	\$ 212,612	\$ 7,089,433	\$ 5,362	\$ 14,563	\$ 19,925		

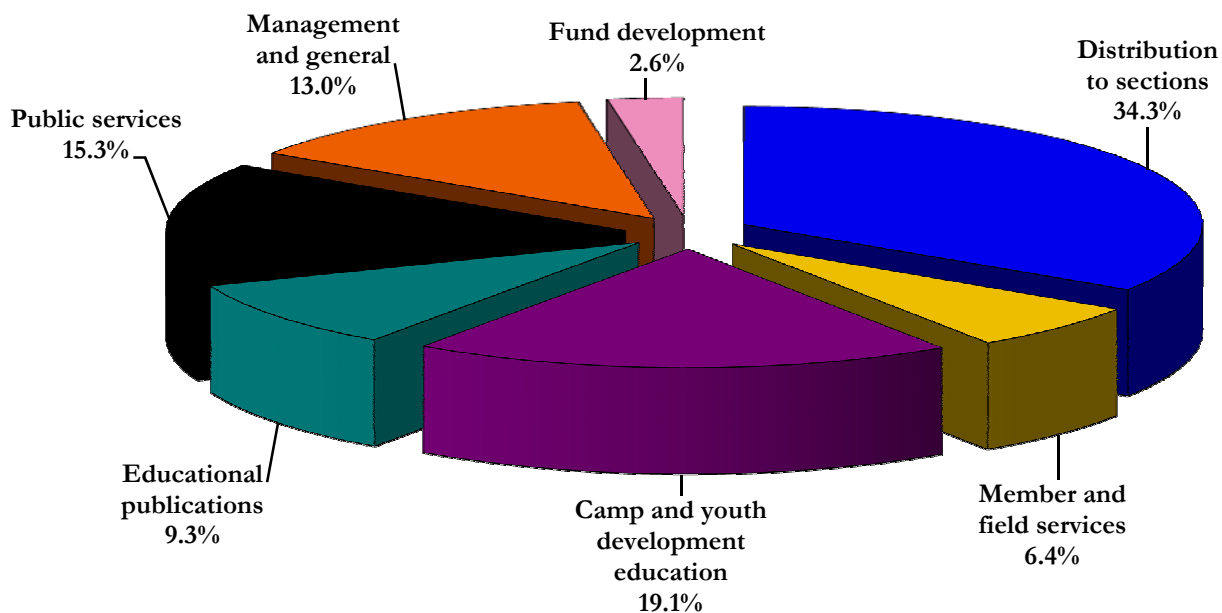
2007 Revenue



2006 Revenue



2007 Expenses



2006 Expenses

